# "eTelecom" Solutions

# Energy Storage Solutions for Telecom Applications

eTelecom is a turn-key Energy Storage Solution, developed specifically for the Telecommunication industry. eTelecom is ideally suited to power cell sites, relays stations and other remote applications where utility power may not be available.

eTelecom generates energy from high-efficiency bifacial solar panels and stores it in special energy storage batteries to power the load for up to 10 days without sun.

eTelecom allows operators to run 24/7 without diesel generators, avoiding pollution, constant refuelling, and maintenance.

eTelecom includes advanced remote monitoring and control allowing the operator to constantly visualize the good operation of the network.

S360E





"Finally, a reliable, costeffective and hassle-free solution to power telecom sites."

### Why eTelecom?

### **Global Gap in Energy Supply**

With rapid demographic and economic growth, demand for electricity is ever-increasing, and with it the gap between energy supply and demand. Electricity production from fossil fuels is the largest source of greenhouse gas emissions and will continue to grow as more people are connected to the grid. With the time and resources required to upgrade grid capacity, it is becoming harder for utilities to stabilize the availability of energy on the grid.

### **Challenges in the Telecom Industry**

Telecom operators rely on cell sites relays and repeaters to build modern telecommunications networks, which require stable and constant energy to operate. Any power cut or power disturbance may cause equipment damage that requires sending technicians to remote locations to repair, and results in long hours of down time. Currently, Telecom operators use multiple diesel generators per site, connected to a large fuel tank to power these cell sites. This results in substantial operational costs and many hours of downtime and is inconvenient on several levels:

- They are costly to buy, refuel and maintain.
- They create air and noise pollution and are harmful in residential and commerical environments.
- They require space, regular maintenance and repetitive refuelling.

### **A Cost-effective Solution**

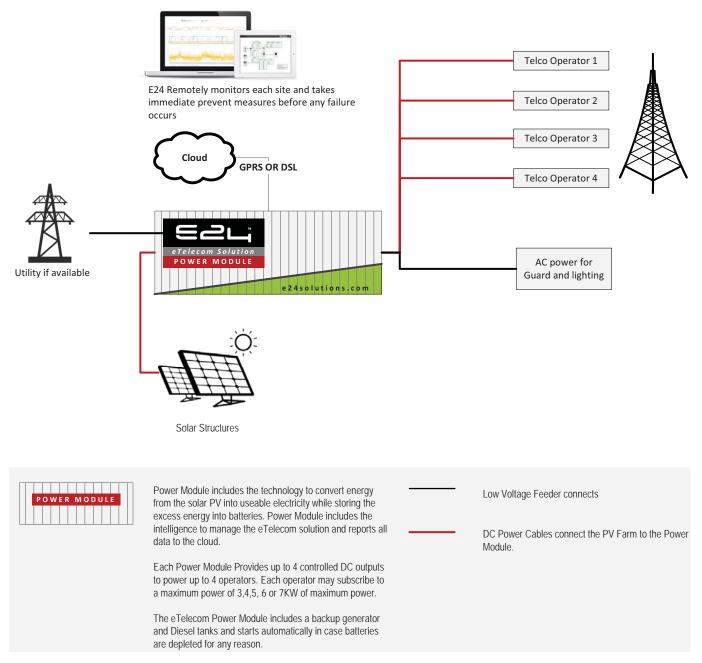
eTelecom's advanced technology overcomes these inconveniences by providing a fully integrated energy generation and storage system, allowing operators to build reliable networks. eTelecom guarantees substantial savings over any fuel based alternative while improving power quality, removing noise and environmental pollution, and limiting human intervention.





### eTelecom: A New Concept

eTelecom consists of an energy storage system installed in a tempered shelter coupled with high efficiency solar panels and a sophisticated monitoring and control system.



### **DC and AC outputs**

eTelecom provides stable electricity to your load in both AC 220 volts 50 Hz and DC 48 volts. Both outputs are protected against short circuits and overloads.

### **Multiple Energy Input Management**

eTelecom can be connected to a utility source if available. eTelecom include artificail Intelligence to minimize the use of utility power while at the same time avoid the use of diesel generators.

In the remote event where neither sun, nor optional utility source are available and the batteries are depleted, eTelecom incudes an internal generator that will start automatically and will automatically shut down the generator when battery energy level is restored.

### **Substantial Cost Savings**

eTelecom saves on energy bills, with a lower cost of operation compared to diesel generators at it prioritizes the energy sourcing from solar source. eTelecom includes E24 proprietary energy storage technology to offer a highly reliable and cost-effective storage solution that offer up to 5000 cycles resulting in up to 15 years of operation without battery replacemement.

### **Advanced Solar Energy Generation**

eTelecom uses high efficiency solar panels to generate the maximum possible energy output with the minimum footprint. Solar panels are installed at an angle to avoid any deposition of dust and allow panel self cleaning.

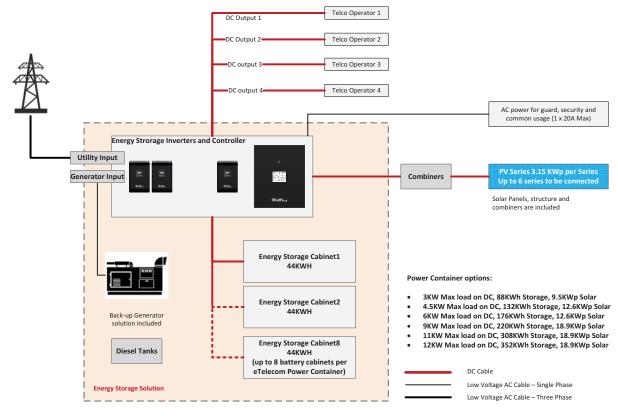
### **Cloud Monitoring from the Comfort of Your Home**





Instantly connect to any eTelecom site to view all data and system parameters.





### **eTelecom Key Benefits**

eTelecom is specifically designed for areas where utility power is unstable or unavailable. Its demonstrated benefits make it the ideal solution for Telecom operators:

### Long time operation without sun or utility

eTelecom's is designed to operate between 53 and 210 consecutive days (depending on configuration used) without sun, without utilities and without diesel reffill (based on an initial full tank).

### **Clean and Silent**

eTelecom allows you to avoid the use of noisy, polluting diesel generators that release harmful gases (eTelecom is designed to almost never use the generator).

### **Resilient & Redundant**

eTelecom uses redundancy in its storage and electronics in a manner to keep operation in case of a failure. under such a case the eTelecom will automatically notify the control center through its cloud connection in order for the service team to repalce any damaged equipment before any power disconnection occurs. Even in the case of a total damage to its electronics, eTelecom will automatically start the generator giving the service team the time to fix any technical problem before the Telco operators see any power interruption.

#### Unattended operation and low maintenance

eTelecom's smart system automatically switches between power supplies and manages energy storage, requiring no human intervention. Its remote monitoring tools allow our technicians to ensure smooth operation and get notified in case of any issues. Batteries require only one check up every 6 months.

#### **Safe and Reliable**

eTelecom accepts a wide input voltage fluctuating between 180Vac to 280Vac, as well as a wide input frequency between 40 to 70Hz.

#### **Modular and Upgradable**

eTelecom's modularilty means that it is possible to add more inverters in parallel to increase power and reliability, and more battery modules to increase backup time, dynamically growing with your evolving energy needs.

#### **Eco-friendly image and values**

Choosing solar energy demonstrates a commitment to lowering carbon emissions. eTelecom improves your image, sending a message of environmental responsibility.

#### **Temper Proof**

eTelecom includes all the technology within a single 20ft container making it impossible to steal any erquipoment or diesel. eTelecom also includes a finger scanning technology to make sure the guard is awake coupled with an advanced alarm system which will imediately notify all parties in case of a security breach.

### **Designed for Harsh environmental Conditions**

eTelecom uses sophisticated isolation and temperature regulation technology to ensure safe operation from -50  $^\circ\text{C}$  to +60  $^\circ\text{C}.$ 

# **Health Comes First**

### Cell sites, repeaters and relays are often installed on the roof of buildings creating substantial pollution, vibration and noise in residential areas, .

- Toxic gases have a direct effect on the respiratory system, posing a variety of diseases
- Fine particle pollution contributes to ashtma, emphysema, chronic heart and lung disease.
- Exposure to diesel exhaust poses high risks of cancer.
- Engine produces irritating audible noise
- Exhaust contributes to smog creation.



# **Enhanced Productivity**

There are multiple operational advantages that eTelecom has over diesel generators

### Generator

- High operational cost
- Air & noise pollution
- Continuous maintenance
- Power cut between utility and generator
- Minimum 30% load
- Bulky (fuel tank and exhaust required)
- Continuous refueling
- Narrow temperature operation (deration)

### eTelecom

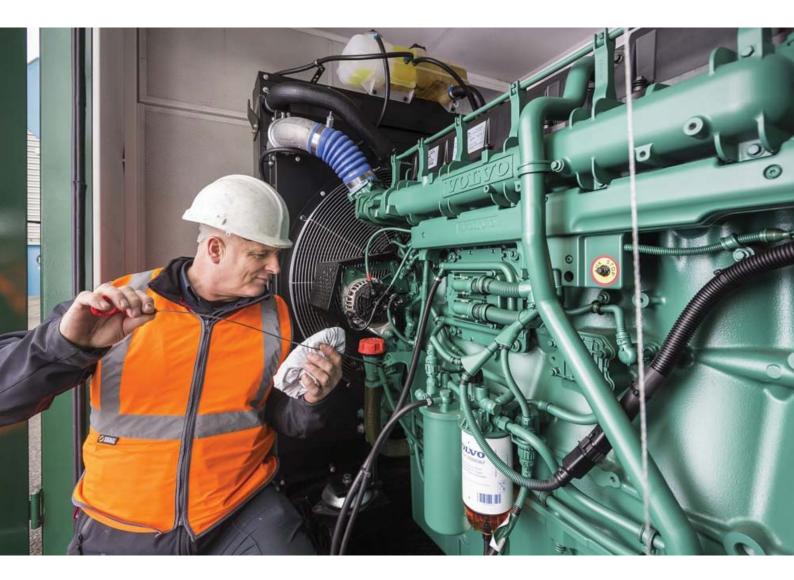
- Low operational cost
- Silent and non polluting
- Low maintenance
- Reliable
- Stable voltage and frequency
- Can be installed in any space
- Install once replace batteries every 6 to 10 years
- Wide temperature operation
- Ready to be coupled with Solar PV



### How Does eTelecom Save On Your Energy Bills?

### eTelecom's smart system collects and stores energy from multiple sources according to their availability and lowest cost.

- eTelecom reduces overcomes the need for expensive diesel generators, saving on fuel transportation to cell sites, fuel cost, maintenance and labour.
- eTelecom collects and stores solar energy, utilizing all solar energy produced. Unlike pure solar solutions, eTelecom's storage allows you to capture 100% of solar energy.
- If grid connection is available eTelecom returns excess solar energy to the grid, saving on utility bills through net metering.
- eTelecom overcomes costly power interruptions that result in lost profit, loss of customers, and degradation of the brand image.





### **Smart, Easy Assembly**

eTelecom is particularly adapted to loads that need to be powered reliably in remote unattended locations.

eTelecom is designed to be installed almost anywhere with minimal civil works. All it needs is a flat surface where the containrized structure is installed. eTelecom is supplied already cabled and configured to customer requirements as a 10ft container (half a standard 20ft container).

The solar structure is a ready to assemble kit that can be put together quickly by an installer. eTelecom becomes immediately visible on the cloud allowing all parameters to be visualized. eTelecom is designed to bring the highest possible reliability. Every component is at least doubled in capacity to keep eTelecom functional in case of any component failure.

eTelecom's vertical standard or bi-facial mirrors are self-cleaning, allowing it to operate in dusty and sandy environments without deposition on the panels.eTelecom is also conceived to make it extremely difficult for anyone to temper or steal solar panels.



### **E24 Quality Pledge**



E24 is the result of 30 years' experience in the field of energy generation, conversion and storage technology. E24 engineers the most durable, efficient and reliable energy solutions on the market tailored for the most demanding applications and locations around the world.

E24 designs, engineers, manufactures, assembles, tests and delivers its solutions in modular components that are easy and cost-effective to assemble on customer's premises.

E24 commissions its solutions through a network of affiliates or business partners under strict quality standards and procedures to ensure the highest optimal performance and customer's satisfaction. E24 continuously invests in R&D and develops its own proprietary technology. Each part of the energy solution supplied is optimized to bring the highest customer value.

All solutions are designed to bring a fast and headache-less capital recovery and high return on investment.

# **E24 Comprehensive Services**

Our turnkey approach is what sets us apart. In addition to our complete solutions, we offer a variety of services, allowing you to make the most of your investment:

- Site Assessment Visits
- Energy Saving Analyses
- Feasibility Studies
- Structural Designs
- Multi-Level Training Programs
- Commissioning Services
- Financing Services

E24 works closely with its clients to look at all aspects of their energy-related costs and performance, identifying opportunities for improvement and potential to lower overall costs.

E24 also offers a number of financing services allowing customers to pay for their equipment gradually and partially finance their investments from the savings they generate. With support centers, regional offices, and knowledgeable personnel, E24 brings an uncompromising commitment to customer satisfaction. Our after sales services include:

- Warranty Extension Programs
- Comprehensive Maintenance Programs
- Field Service
- Overhaul & Refurbishments
- E24 certified parts

Our services are provided by engineers operating from E24 regional offices, allowing customers to benefit from accurate data based on relevant local field experience.



### **Energy Storage Solutions**







eVilla



eVillage

eTelecom

eBuilding



### **Energy Generation Solutions**







eSolar

eHybrid

eParking

# Comprehensive **Energy Solutions**

tailored solutions that place the lifestyle and needs of customers at their core. E24 leverages technology as a

It is in this spirit that E24 develops targeted, personalized, seamless energy solutions for homes, and utility operators. E24 is constantly working towards enhancing the economics and lifestyle of its

# **Ordering Information**

### Ref Number Description

S360-03K-088-09
eTelcom Solution, 3KW Max DC load, 88KWh Storage including 9.5KWp Solar and structure
eTelcom Solution, 4.5KW Max DC load, 132KWh Storage including 12.6KWp Solar and structure
eTelcom Solution, 6KW Max DC load, 176KWh Storage including 18.9KWp Solar and structure
eTelcom Solution, 7.5KW Max DC load, 220KWh Storage including 18.9KWp Solar and structure
eTelcom Solution, 9KW Max DC load, 264KWh Storage including 18.9KWp Solar and structure
eTelcom Solution, 9KW Max DC load, 308KWh Storage including 18.9KWp Solar and structure
eTelcom Solution, 11KW Max DC load, 308KWh Storage including 18.9KWp Solar and structure
eTelcom Solution, 12KW Max DC load, 352KWh Storage including 18.9KWp Solar and structure



تاكك



### **REGIONAL SALES OFFICES**

**North America** 

1250, Rene Levesque West, #2200 Montreal, Quebec, Canada H3B 4W8 Phone: +1-514-9893700

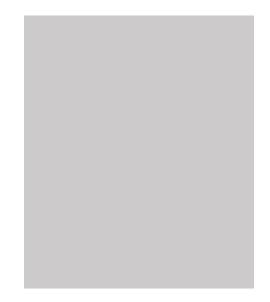
Europe, Middle East & Africa

20-22 Wenlock Road London N1 7GU United Kingdom Phone: +44-2038242497

### Eurasia

5th and 6th Floors, 14 Tsar Osvoboditel Blvd., 1000 Sofia, Bulgaria Phone: +359-2-811-1445

### **AUTHORIZED RESELLER**



### Get more info on www.e24solutions.com